



**TEACH FOR  
ENSEIGNER POUR LE  
CANADA**

## **JOB OPPORTUNITY WITH TEACH FOR CANADA**

### **Growth and Partnerships Manager**

**Teach For Canada is looking for a dynamic, hard-working, change-maker to join our Growth and Partnerships department.**

#### **The Basics**

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<b>Job term:</b>	Full-time, permanent.
<b>Hiring salary range:</b>	\$48,430 - \$62,120 per year, plus benefits
<b>Start date:</b>	as soon as possible
<b>Location:</b>	Currently a remote working position due to COVID-19. Successful candidate will be required to report regularly to our Toronto or Winnipeg office, approximately two times per week, once deemed safe by public health guidelines to return to in-person activities.
<b>Application method:</b>	Cover letter and resume sent to <a href="mailto:apply@teachforcanada.ca">apply@teachforcanada.ca</a>
<b>Closing date:</b>	until filled
<b>Interview Process:</b>	Intro Interview 1-hour interview Pre-interview task Virtual office experience
<b>Required experience:</b>	2+ years of work experience in fundraising or related field Fundraising and related certifications are an asset

#### **Our Approach**

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Education in Canada is a success story. Study after study shows that our public schools are among the best in the world. But high overall quality masks deep inequality. Only 48 percent of First Nations youth living on reserve have a high school diploma. In the North, those numbers are even lower. And, too often, teachers arrive in northern First Nations without the preparation and support they need to succeed—and stay—in the classroom. The twin challenges of teacher supply and turnover compound [historical injustice](#) and [systemic inequities](#) to produce a statistical education gap between First Nations and non-First Nations communities.

Teach For Canada is a non-profit organization that works with northern First Nations to recruit, prepare, and support committed teachers who will increase student outcomes in the North. This model has been defined by First Nations community partners, our Circle of Advisors, our Board of Directors, and experienced northern educators.



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## **Our Culture**

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Teach For Canada has a supportive work culture and offers a variety of benefits to its team members including 3-weeks of annual vacation, access to mental wellness supports, flexible hours, and team-wide professional development opportunities. In addition to these perks and benefits, Teach For Canada also honours National Indigenous Peoples Day and the National Day of Truth and Reconciliation as statutory holidays; and the last week of every calendar year is paid time off too!

On our team we are fortunate to have a committed, experienced, talented, and humble group of leaders. Together, this team works hard to create meaningful impact. If you're looking for a fast-paced, innovative, energizing, and rewarding work environment, then we want to hear from you!

## **Your Responsibilities**

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The Growth and Partnerships Manager will report to the Vice President of Growth and Partnerships and will support our fundraising efforts. Specific responsibilities include:

- Manage and grow a portfolio of major donors, including prospect research, cultivation, solicitation, proposal writing, relationship management, and related administrative tasks (immediate focus on corporate donors, experience with a range of major donors is an asset),
- Manage Teach For Canada's fundraising events, including involvement in third-party events, donor engagement events, and planning and implementing an annual fundraising event when in-person convening resumes,
- Participate as a representative of Teach For Canada at donor meetings and events with a high level of confidence and strong communication skills,
- Prepare scheduled donor communication, updates, and reports and ensure fulfillment of gift agreements and appropriate donor recognition,
- Collaborate with other teams to develop and implement donor stewardship activities and other initiatives to maximize donor engagement and advancement,
- Effectively use Salesforce to capture donor data, communications, campaigns, and opportunities,
- Support the Growth and Partnerships department's quarterly, annual planning and review processes to reach and advance the goals of the department and organization,
- Assist in other elements of fundraising as needed including limited special projects related to third party, peer to peer, and online fundraising, administrative support, and other duties as assigned,
- Assists in other elements of Teach For Canada's work as needed, including limited support of program activities.



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## Your Fit

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- **You are respectful of Indigenous cultures and histories:** You have a deep respect for the histories, cultures, and goals of Indigenous communities in Canada.
- **You are a builder.** You are self-motivated and love to be challenged. You seek new opportunities and think creatively.
- **You have a proven track record.** You have experience in a related field and have demonstrated an ability to drive impact.
- **You are results focused:** You enjoy setting goals, creating actionable plans, and being held accountable for outcomes. You reflect on results to continually improve.
- **You are a collaborator:** You seek to support your colleagues and their projects; you work to advance the goals of your department and the organization.
- **You communicate clearly and professionally.** You write well and speak authentically. You communicate with confidence.
- **You are a relationship-builder.** You build relationships with ease, you engage others around you, and you are a compelling storyteller.

## Application Process

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Please send **one** PDF file containing your resume and cover letter addressed to Zuzana Balazova at [apply@teachforcanada.ca](mailto:apply@teachforcanada.ca). Only candidates selected to move forward in the hiring process will be contacted.

Teach For Canada is an equal opportunity employer and is committed to building a diverse and inclusive team. As an organization that works with First Nations, we value Indigenous perspectives in the workplace and strongly encourage Indigenous candidates to apply.

Teach For Canada welcomes and encourages applications from people with disabilities. Accommodations are available on request for candidates taking part in all aspects of the hiring process.

This position involves overseeing the organization's finances, and as such, the successful candidate will be required to apply for and obtain a Criminal Record and Judicial Matters Police Check.