



TEACH FOR
ENSEIGNER POUR LE
CANADA

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JOB OPPORTUNITY WITH TEACH FOR CANADA Fundraising Manager

Teach For Canada is looking for a dynamic, hard-working, change-maker to join our Growth and Partnerships department.

The Basics

Job term:	Full-time, permanent
Hiring salary range:	\$46,000 - \$59,000 per year, plus benefits
Start date:	July 2, 2019
Location:	Toronto, Ontario with occasional travel
Closing date:	April 30, 2019
Application method:	Cover letter and resume sent to apply@teachforcanada.ca
Interview dates:	Phone Interview: May 6 & 7, 2019 Interview & Office Experience: May 15 & 16, 2019
Desired experience:	2+ years of work experience in fundraising or related field

Our Approach

Overall, Canadian education is a success story. But high overall quality masks deep inequality. On First Nations reserves, 3 in 5 students do not complete high school. Small communities often face challenges recruiting and retaining teachers. And, too often, new teachers arrive in northern and Indigenous communities without the preparation and support they need to succeed—and stay—in the classroom.

Teach For Canada has joined northern First Nations communities in the movement to make education more equal. We are a non-profit organization that recruits, prepares, and supports outstanding certified teachers.

Our Culture

We dream big. Teach For Canada believes that committed, passionate teachers with strong leadership characteristics can ignite positive change. Our small, tightly knit team works hard to create meaningful impact. For a Fundraising Manager, this means working occasional evenings and weekends during the year and travelling to meet with donors. Work-life balance is a priority, and we provide lieu time off for high-intensity work periods.

If you prefer working alone, dislike ambiguity, and adhere to a very strict schedule, then this job probably isn't right for you. But if you're looking for a fun, multi-faceted, energizing, and rewarding work environment that will push you every day, then we want to hear from you.



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Your Responsibilities

The Fundraising Manager will report to the Director of Growth and Partnerships and will support our fundraising efforts. Responsibilities will include:

- Manage and grow our portfolio of donors, including strategic planning, prospect research, cultivation, communication and outreach, proposal writing, relationship management, and related administrative tasks
- Participate as a representative of Teach For Canada at meetings and events with a high level of confidence and strong communication skills
- Prepare scheduled donor communication, updates, and reports and ensure fulfillment of gift agreements
- Collaborate with other teams to develop and implement donor stewardship activities and other initiatives to maximize donor engagement and advancement
- Maintain and track accurate donor data in Salesforce
- Support the Fundraising department's weekly, quarterly, and annual planning and contribute to the development of a multi-year fundraising strategy
- Assist in other elements of fundraising as needed including special projects, administrative support, and other duties as assigned

Your Fit

- **You are respectful of Indigenous cultures and histories:** You have a deep respect for the histories, cultures, and goals of Indigenous communities in Canada.
- **You are a builder.** You are self-motivated and love to be challenged. You seek new opportunities and think creatively.
- **You have a proven track record.** You have experience in a related field and have demonstrated an ability to drive impact.
- **You are tenacious.** You grab hold of an idea and refuse to let it go until you've succeeded. You get things done.
- **You communicate clearly and professionally.** You write well and speak authentically. You communicate with confidence.
- **You are a relationship - builder.** You build relationships with ease, you engage others around you, and you are a compelling storyteller.

Application Process

Please send **one** PDF file containing a resume and cover letter addressed to Katie Vander Wielen to apply@teachforcanada.ca by **11:59pm Tuesday, April 30, 2019**. The successful candidate will be required to apply for and obtain a Police Records Check for the vulnerable sector.

Teach For Canada is an equal opportunity employer. As an organization that works with Indigenous communities, we value Indigenous perspectives in the workplace and encourage Indigenous candidates to apply.

